# LOYOLA COLLEGE (AUTONOMOUS), CHENNAI - 600 034

### B.B.A., B.A. DEGREE EXAMINATION - COM.APPLI., BUS. ADMIN., ECO.

#### THIRD SEMESTER – NOVEMBER 2014

### **CO 3206 - INTERNATIONAL BUSINESS**

SECTION – A

Date : 08/11/2014 Time : 09:00-12:00 Dept. No.

Max.: 100 Marks

# Answer ALL the Questions:

- 1. Define the term 'International Business'.
- 2. Specify any two objectives of Trade Bloc.
- 3. State any two factors of the 'International Business Environment'.
- 4. What is 'Ad valorem duty'?
- 5. Mention the three rules of foreign market entry mode selection.
- 6. How does 'International Business' differ from 'International Marketing'?
- 7. List out any two types of 'Derivatives'.
- 8. Why is 'Hybrid Financial Instrument' considered important?
- 9. Write any two principles of the trading system of the World Trade Organisation.
- 10. What is 'Patent Law'?

## <u>SECTION – B</u>

#### **Answer any FOUR Questions:**

- 11. Explain the nature of 'Global Business'.
- 12. What are the differences between 'Domestic Business Operations' and International **Business Operations**'?
- 13. State and explain the types of 'Non-Tariff Barriers'.
- 14. Explain the process of selecting foreign markets.
- 15. What are the functions of 'Financial Markets'?
- 16. Specify and explain the differences between 'Balance of Trade' and 'Balance of Payments'.
- 17. Briefly describe the 'Dispute Settlement Procedure' under World Trade Organization.

### SECTION – C

#### **Answer any Two Questions:**

- 18. Discuss the importance of 'Trade Blocs' in International Marketing.
- 19. Elucidate the factors that affect International Business.
- 20. Explain briefly the 'Global Market Entry Modes'.
- 21. Explain the advantages and disadvantages of 'International Financial Markets'.



#### (4x10=40 Marks)

# (10x2=20 Marks)

(2x20=40 Marks)